



Forrow.



Forrow Cyber Support and Risk Management

Helping VC-backed companies
build credible cyber maturity
without breaking momentum

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Overview

Investor due diligence revealed a critical weakness: cybersecurity maturity. The company was entering a major hiring phase in preparation for Series C, but lacked in-house expertise, had no formal security function, and faced early scepticism from internal teams.

Forrow stepped in to provide multi-year, fractional CISO support that helped transform security from an exercise in box ticking into a strategic enabler. Rather than pushing heavy frameworks or compliance theatre, Forrow embedded pragmatic, engineering-aligned security practices that support growth and continued agility, while reducing risk.



“Forrow were pragmatic, clear and always spoke our language.”

Ben Griffiths, Senior Director of Engineering, IMMO Capital

The Challenge

1

Cybersecurity flagged as an area for improvement during investor due diligence

2

No in-house security leadership and limited internal expertise

3

Scepticism from some staff and budget holders on the value of security

4

High delivery pressure with fast product rollout and team expansion underway

5

Need to strengthen posture without slowing progress or layering on bureaucracy

Forrow's Approach

Strategic Security

Leadership

Forrow provided long-term, fractional CISO support focused on prioritising high-impact changes by implementing a practical, risk-based strategy, helping teams understand what mattered most without overwhelming them.

Application Security Without Friction

Security was embedded directly into engineering workflows. Threat modelling sessions, exception handling processes, and developer friendly tooling gave teams the freedom to move fast with guardrails, not gates.

Executive & Legal Buy-In

Forrow tailored communication to match stakeholder language: linking security to operational continuity and investor confidence. A risk register and review cycle made cybersecurity a regular board-level topic. Forrow's handling of an incident, which highlighted existing vulnerabilities, led to notable stakeholders moving from the sidelines to actively engaged.

Cross-Functional Collaboration

A weekly security committee, reporting to the CEO, was established with representation across Engineering and Productivity. These regular touchpoints supported fast decision-making, clear communication, and visible ownership and management of risk.

IT Security Foundations

To improve overall protection and audit posture, Forrow led implementation of key IT security controls across the business:

- Company-wide Single Sign-On (SSO)
- Anti-malware tooling
- GitHub Advanced Security
- Mobile device management (MDM)



Results

1

Stronger security posture that stood up to funding scrutiny

2

Increased security awareness across technical and business teams

3

Introduced Security by design, not via pen tests and incident response

4

Reduced risk friction and created clear ownership of risk

5

Security as a business enabler, not a blocker





Why It Matters

The IMMO Capital engagement shows how cybersecurity doesn't need a huge budget or bloated team to be effective. With the right guidance, even companies under pressure to scale can adopt meaningful, sustainable practices that improve resilience without slowing down.

Forrow's model works because it blends experience, empathy, and execution. Security is about innovation and value, not box ticking and toil, our case study proves it.

Even fast-moving teams can build security maturity with the right guidance and a practical, risk-first approach.

Forrow.

Need to embed security before risks and incidents slow your innovations to a standstill?

Need a security partner to protect growth, not block it? Get in touch.



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